Colombia
Tech, Creative,
Digital Marketing
and eCommerce

Salary Guide.





Is 2023 the year of offshore staffing for innovative small to medium eCommerce and Digital Marketing businesses?



### The 4th Industrial Revolution has seen a lot of change in the structure and work patterns for many eCommerce and digital agencies – much of it for the better.

To date, 2022 was the year when distributed workforces came into their own. Whether it was taking more of a work-from-home arrangement, coordinating globally distributed workforces or building high-performance teams in technology hubs like Colombia, 2022 saw structures that were once only the domain of large corporate enterprises now becoming accessible too small to medium businesses.

Colombia took the top spot in the Offshore BPO Confidence Index jointly developed by market insights firm Ryan Strategic Advisory and editorial firm Cognitive Copy for the second consecutive year. The South American nation topped the survey mainly because of the government's "multiple efforts" to enhance the labor force's skills. The country's competitive internet stability is among the strengths that boost confidence.

This Salary Guide will inform you of what we are seeing in the Colombia market and what you'd expect to pay.

We hope it adds value to your offshoring journey.

# What this Salary Guide gives you and how to use it.

With this Salary Guide, it's our goal to give you as much information to make an informed decision when building your Colombia based near shore team. Our Talent Acquisition Specialists are constantly talking to the best people in the Colombian market, and through their relationships and experiences, we've been able to compile this guide that gives you a snapshot of the market.

We've tried to make this Salary Guide as simple as possible, but when using it please be mindful of the following:

- While we have done our best and been very careful when putting this guide together, the salaries listed are only approximate guides.
- The figures quoted are Monthly Gross Salaries & do not include added operations costs you would incur such as Seat Lease, Government Benefits, 13<sup>th</sup> Month Payments, Redundancy Provision, Non-Taxable Allowances, additional allowances /benefits or any other operational or management fees.
- All figures quoted are in Colombian Pesos (COP).
- United States dollar approximations are based on an exchange rate of COP 4,781.28 = USD 1.00.
- Australian dollar approximations are based on an exchange rate of COP 3,189.71 = AUD1.00 and are excluding GST.

Please contact us if you would a quotation based on real time exchange rates.

## What we offer.



#### **Outsourcing**

We can help you build a full-time, handpicked, dedicated team based in our unique outsourcing ecosystem built for your success.



#### Recruitment

If you are looking for permanent employees in your local area, we can help you source great talent in the US, Canada, Australia or anywhere else you need them.



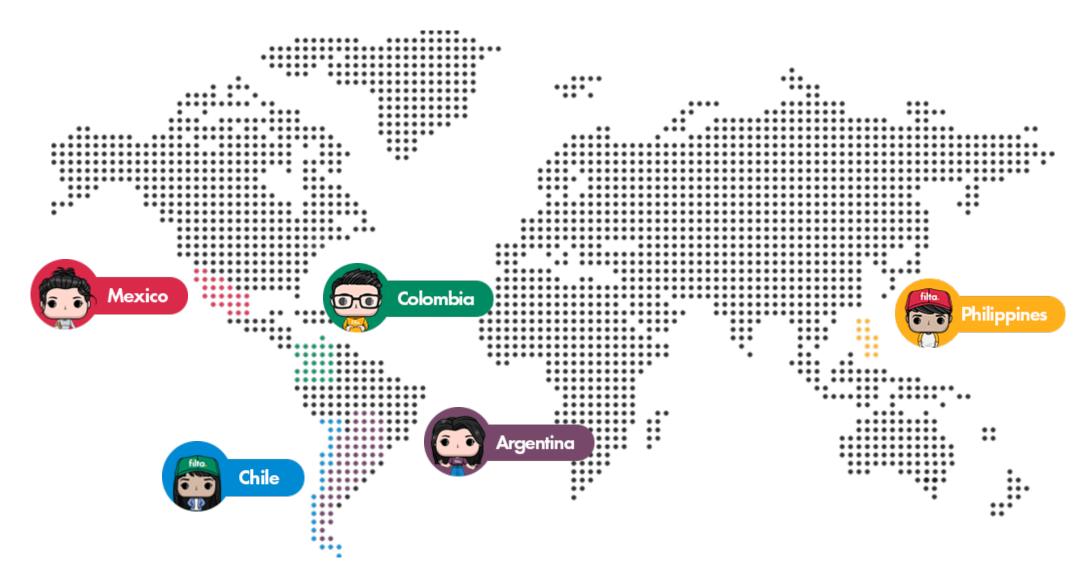
#### Consulting

Do you need assistance with an outsourced team that is not performing, or you need to streamline your team? Leverage our experience to deliver a custom service.

### Servicing clients from...



### Sourcing staff based in...



# Finding great talent in the following disciplines...



**Development** 



**Creative Design** 



Digital Marketing, Search and Social



Traditional,
Advertising and
Marketing



eCommerce
Customer Support



Personal Assistant & Administration

# First APAC BPO with Gorgias certified agents.

- Are you or do you work with a merchant needing voice or non-voice customer support?
- Do you need customer support 24/7?

Filta and Gorgias have got you!

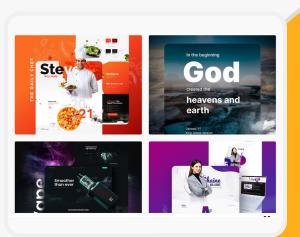


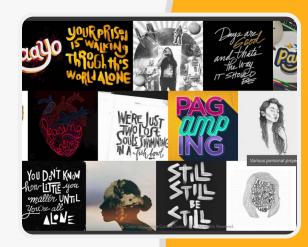


## Host International Design Awards.

An online portfolio competition for graphic and web designers from all over Colombia.

As the home of the best e-commerce, web development, and digital marketing talents in Colombia, Filta recognizes talent when we see it, and we make sure to value it.









# Host the World's Largest Shopify Meetups.

Filta hosts the world's largest in person and virtual eCommerce event with over 1,000 people joining to hear from international digital and eCommerce speakers.

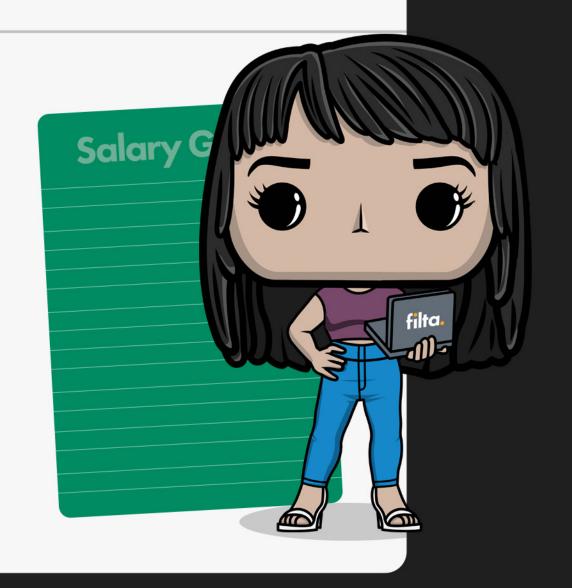








## Salary Guide Cheat Sheet.





### Tech.

| Business<br>Applications | Gro       | ıduate |      | Ju        | nior |      | Inter      | mediate | <b>)</b> | s          | enior |      |
|--------------------------|-----------|--------|------|-----------|------|------|------------|---------|----------|------------|-------|------|
| Development              | СОР       | USD    | AUD  | СОР       | USD  | AUD  | СОР        | USD     | AUD      | СОР        | USD   | AUD  |
| SharePoint Developer     | 3,300,000 | 690    | 1035 | 5,610,000 | 1173 | 1759 | 9,570,000  | 2002    | 3000     | 15,400,000 | 3221  | 4828 |
| Solutions Developer      | 3,300,000 | 690    | 1035 | 5,610,000 | 1173 | 1759 | 11,000,000 | 2301    | 3449     | 15,400,000 | 3221  | 4828 |
| Solutions Architect      | 3,850,000 | 805    | 1207 | 6,600,000 | 1380 | 2069 | 13,200,000 | 2761    | 4138     | 19,800,000 | 4141  | 6207 |

Figures above include gross salary only, per month.

| App & Software    | Gı        | raduate |      | J         | lunior |      | Inte       | rmedia | ite  | S          | enior |      |
|-------------------|-----------|---------|------|-----------|--------|------|------------|--------|------|------------|-------|------|
| Development       | СОР       | USD     | AUD  | СОР       | USD    | AUD  | СОР        | USD    | AUD  | СОР        | USD   | AUD  |
| Software Engineer | 3,520,000 | 736     | 1104 | 4,950,000 | 1035   | 1552 | 11,000,000 | 2301   | 3449 | 16,500,000 | 3451  | 5173 |
| C++               | 2,970,000 | 621     | 931  | 5,610,000 | 1173   | 1759 | 10,780,000 | 2255   | 3380 | 15,730,000 | 3290  | 4931 |
| C#                | 3,850,000 | 805     | 1207 | 5,500,000 | 1150   | 1724 | 9,350,000  | 1956   | 2931 | 15,400,000 | 3221  | 4828 |
| HTML5*            | 2,750,000 | 575     | 862  | 4,950,000 | 1035   | 1552 | 8,360,000  | 1748   | 2621 | 11,000,000 | 2301  | 3449 |
| Full Stack        | 3,520,000 | 736     | 1104 | 5,500,000 | 1150   | 1724 | 8,800,000  | 1841   | 2759 | 16,500,000 | 3451  | 5173 |
| .Net              | 3,080,000 | 644     | 966  | 4,510,000 | 943    | 1414 | 8,580,000  | 1794   | 2690 | 13,200,000 | 2761  | 4138 |
| Java              | 3,300,000 | 690     | 1035 | 4,510,000 | 943    | 1414 | 9,020,000  | 1887   | 2828 | 14,080,000 | 2945  | 4414 |
| Python            | 3,190,000 | 667     | 1000 | 7,000,000 | 1464   | 2195 | 11,000,000 | 2301   | 3449 | 16,000,000 | 3346  | 5016 |

| D O                  | Gı        | aduate |      | J          | unior |      | Inte       | rmedic | ite  |            | Senior |      |
|----------------------|-----------|--------|------|------------|-------|------|------------|--------|------|------------|--------|------|
| Dev Ops              | СОР       | USD    | AUD  | СОР        | USD   | AUD  | СОР        | USD    | AUD  | СОР        | USD    | AUD  |
| DevOps Lead/Engineer | 3,520,000 | 736    | 1104 | 7,920,000  | 1656  | 2483 | 14,080,000 | 2945   | 4414 | 20,570,000 | 4302   | 6449 |
| DevOps Manager       |           |        |      | 12,100,000 | 2531  | 3793 | 19,800,000 | 4141   | 6207 | 27,500,000 | 5752   | 8621 |



| Front-End & Mobile           | Gr        | raduate |      |           | Junior |      | Inte       | ermedic | ite  |            | Senior |      |
|------------------------------|-----------|---------|------|-----------|--------|------|------------|---------|------|------------|--------|------|
| Development                  | СОР       | USD     | AUD  | СОР       | USD    | AUD  | СОР        | USD     | AUD  | СОР        | USD    | AUD  |
| Front End Developer/Engineer | 2,970,000 | 621     | 931  | 5,060,000 | 1058   | 1586 | 8,030,000  | 1679    | 2517 | 14,300,000 | 2991   | 4483 |
| Angular**                    | 3,300,000 | 690     | 1035 | 8,250,000 | 1725   | 2586 | 15,000,000 | 3137    | 4703 | 19,000,000 | 3974   | 5957 |
| JavaScript                   | 2,750,000 | 575     | 862  | 5,170,000 | 1081   | 1621 | 10,120,000 | 2117    | 3173 | 14,300,000 | 2991   | 4483 |
| Mobile (Android/iOS)         | 2,640,000 | 552     | 828  | 5,500,000 | 1150   | 1724 | 10,560,000 | 2209    | 3311 | 14,300,000 | 2991   | 4483 |
| Node.js                      | 4,070,000 | 851     | 1276 | 7,000,000 | 1464   | 2195 | 11,000,000 | 2301    | 3449 | 15,400,000 | 3221   | 4828 |
| React                        | 3,300,000 | 690     | 1035 | 8,250,000 | 1725   | 2586 | 15,000,000 | 3137    | 4703 | 19,800,000 | 4141   | 6207 |
| WordPress/Drupal             | 2,530,000 | 529     | 793  | 4,180,000 | 874    | 1310 | 7,000,000  | 1464    | 2195 | 10,000,000 | 2091   | 3135 |
| PHP                          | 2,420,000 | 506     | 759  | 7,000,000 | 1464   | 2195 | 11,000,000 | 2301    | 3449 | 15,000,000 | 3137   | 4703 |

| Project                                 | G         | raduate |      |            | Junior |      | Inte       | ermedic | ıte  |            | Senior |      |
|---|-----------|---------|------|------------|--------|------|------------|---------|------|------------|--------|------|
| Management                              | СОР       | USD     | AUD  | СОР        | USD    | AUD  | СОР        | USD     | AUD  | СОР        | USD    | AUD  |
| Business Analyst                        | 2,860,000 | 598     | 897  | 4,730,000  | 989    | 1483 | 7,700,000  | 1610    | 2414 | 9,900,000  | 2071   | 3104 |
| Project Coordinator                     | 2,100,000 | 439     | 658  | 6,050,000  | 1265   | 1897 | 8,800,000  | 1841    | 2759 | 12,100,000 | 2531   | 3793 |
| Project Manager                         |           |         |      | 7,700,000  | 1610   | 2414 | 13,200,000 | 2761    | 4138 | 19,250,000 | 4026   | 6035 |
| Project Manager<br>(dev/mkt experience) |           |         |      | 12,000,000 | 2510   | 3762 | 15,000,00  | 3137    | 4703 | 25,000,000 | 5229   | 7838 |
| Scrum Master                            | 3,740,000 | 782     | 1173 | 8,000,000  | 1673   | 2508 | 12,000,000 | 2510    | 3762 | 18,000,000 | 3765   | 5643 |

|            | G         | raduate |     |           | Junior |      | Inte      | ermedia | ite  | 5          | Senior |      |
|------------|-----------|---------|-----|-----------|--------|------|-----------|---------|------|------------|--------|------|
| QA Testing | СОР       | USD     | AUD | СОР       | USD    | AUD  | СОР       | USD     | AUD  | СОР        | USD    | AUD  |
| QA Analyst | 2,420,000 | 506     | 759 | 5,000,000 | 1046   | 1568 | 8,000,000 | 1673    | 2508 | 10,000,000 | 2091   | 3135 |
| QA Manager |           |         |     | 4,620,000 | 966    | 1448 | 9,900,000 | 2071    | 3104 | 16,500,000 | 3451   | 5173 |





### Digital Marketing.

|                           | Gr        | aduate |     | J         | unior |      | Inte      | rmedic | ite  |            | Senior |      |
|---------------------------|-----------|--------|-----|-----------|-------|------|-----------|--------|------|------------|--------|------|
| Analytics                 | СОР       | USD    | AUD | СОР       | USD   | AUD  | СОР       | USD    | AUD  | СОР        | USD    | AUD  |
| Google Analytics Expert   | 2,970,000 | 621    | 931 | 3,960,000 | 828   | 1241 | 5,390,000 | 1127   | 1690 | 6,820,000  | 1426   | 2138 |
| Marketing Data Analyst    | 2,420,000 | 506    | 759 | 4,000,000 | 837   | 1254 | 6,000,000 | 1255   | 1881 | 8,000,000  | 1673   | 2508 |
| Digital Marketing Analyst | 2,530,000 | 529    | 793 | 5,000,000 | 1046  | 1568 | 8,000,000 | 1673   | 2508 | 12,000,000 | 2510   | 3762 |
| Web Analysis              | 2,000,000 | 418    | 627 | 2,860,000 | 598   | 897  | 3,850,000 | 805    | 1207 | 4,510,000  | 943    | 1414 |

| Client Services &       | Gre       | aduate |     | Ju        | nior |      | Inter     | mediate |      |            | Senior |      |
|-------------------------|-----------|--------|-----|-----------|------|------|-----------|---------|------|------------|--------|------|
| Digital Strategy        | СОР       | USD    | AUD | СОТ       | AUD  | USD  | СОР       | USD     | AUD  | СОР        | USD    | AUD  |
| Account Executive       | 2,200,000 | 460    | 690 | 3,850,000 | 805  | 1207 | 5,610,000 | 1173    | 1759 | 7,920,000  | 1656   | 2483 |
| Account Manager         |           |        |     | 7,370,000 | 1541 | 2311 | 9,680,000 | 2025    | 3035 | 13,090,000 | 2738   | 4104 |
| Digital Producer        | 2,090,000 | 437    | 655 | 3,850,000 | 805  | 1207 | 4,950,000 | 1035    | 1552 | 7,700,000  | 1610   | 2414 |
| Digital Project Manager |           |        |     | 5,500,000 | 1150 | 1724 | 9,900,000 | 2071    | 3104 | 14,300,000 | 2991   | 4483 |
| Digital Strategist      | 2,000,000 | 418    | 627 | 5,000,000 | 1046 | 1568 | 8,000,000 | 1673    | 2508 | 12,000,000 | 2510   | 3762 |
| Digital Media Planner   | 2,000,000 | 418    | 627 | 6,000,000 | 1255 | 1881 | 8,000,000 | 1673    | 2508 | 12,000,000 | 2510   | 3762 |

| Cantant 9 Sacial        | G         | raduate |     | L         | lunior |      | Inte      | rmediate |      |            | Senior |      |
|-------------------------|-----------|---------|-----|-----------|--------|------|-----------|----------|------|------------|--------|------|
| Content & Social        | СОР       | USD     | AUD | СОТ       | AUD    | USD  | СОР       | USD      | AUD  | СОР        | USD    | AUD  |
| Community Manager       | 2,420,000 | 506     | 759 | 3,740,000 | 782    | 1173 | 5,830,000 | 1219     | 1828 | 7,700,000  | 1610   | 2414 |
| Copy Writer/Editor      | 2,000,000 | 418     | 627 | 4,000,000 | 837    | 1254 | 6,000,000 | 1255     | 1881 | 9,900,000  | 2071   | 3104 |
| Social Media Specialist | 2,970,000 | 621     | 931 | 4,000,000 | 837    | 1254 | 6,000,000 | 1255     | 1881 | 8,000,000  | 1673   | 2508 |
| Social Media Manager    | 2,090,000 | 437     | 655 | 4,000,000 | 837    | 1254 | 8,000,000 | 1673     | 2508 | 12,000,000 | 2510   | 3762 |

|   | G         | raduat | е    | J         | unior |      | Inter      | mediate | 9    |            | Senior |      |
|---|-----------|--------|------|-----------|-------|------|------------|---------|------|------------|--------|------|
| eCommerce   | СОР       | USD    | AUD  | СОР       | USD   | AUD  | СОР        | USD     | AUD  | СОР        | USD    | AUD  |
| eCommerce Developer<br>(Shopify, BigCommerce,<br>WooCommerce) | 3,520,000 | 736    | 1104 | 8,000,000 | 1673  | 2508 | 10,000,000 | 2091    | 3135 | 15,400,000 | 3221   | 4828 |
| eCommerce Developer<br>(Magento)                              | 3,520,000 | 736    | 1104 | 6,600,000 | 1380  | 2069 | 8,800,000  | 1841    | 2759 | 15,400,000 | 3221   | 4828 |
| eCommerce Coordinator   | 2,090,000 | 437    | 655  | 2,750,000 | 575   | 862  | 4,070,000  | 851     | 1276 | 5,500,000  | 1150   | 1724 |
| eCommerce Specialist  | 2,420,000 | 506    | 759  | 3,300,000 | 690   | 1035 | 6,600,000  | 1380    | 2069 | 9,900,000  | 2071   | 3104 |
| eCommerce Manager   |           |        |      | 7,150,000 | 1495  | 2242 | 10,340,000 | 2163    | 3242 | 18,000,000 | 3765   | 5643 |
| eCommerce Project<br>Manager**                                |           |        |      | 5,060,000 | 1058  | 1586 | 9,350,000  | 1956    | 2931 | 13,200,000 | 2761   | 4138 |

| Marketing – with            | G         | raduat | e   | L         | lunior |      | Inter      | mediate |      | Se         | enior |      |
|-----------------------------|-----------|--------|-----|-----------|--------|------|------------|---------|------|------------|-------|------|
| LATAM Experience            | СОР       | USD    | AUD | СОР       | USD    | AUD  | СОР        | USD     | AUD  | СОР        | USD   | AUD  |
| Email Marketing Coordinator | 2,000,000 | 418    | 627 | 3,300,000 | 690    | 1035 | 5,500,000  | 1150    | 1724 | 7,150,000  | 1495  | 2242 |
| Email Marketing Specialist  | 2,750,000 | 575    | 862 | 4,950,000 | 1035   | 1552 | 7,700,000  | 1610    | 2414 | 9,900,000  | 2071  | 3104 |
| Email Designer              | 2,750,000 | 575    | 862 | 4,950,000 | 1035   | 1552 | 7,700,000  | 1610    | 2414 | 9,900,000  | 2071  | 3104 |
| Marketing Coordinator       | 2,000,000 | 418    | 627 | 3,850,000 | 805    | 1207 | 5,280,000  | 1104    | 1655 | 7,150,000  | 1495  | 2242 |
| Research Coordinator        | 2,000,000 | 418    | 627 | 3,850,000 | 805    | 1207 | 6,600,000  | 1380    | 2069 | 9,350,000  | 1956  | 2931 |
| Market Researcher           | 2,200,000 | 460    | 690 | 3,190,000 | 667    | 1000 | 5,500,000  | 1150    | 1724 | 8,250,000  | 1725  | 2586 |
| Market Research Team Leader |           |        |     | 7,150,000 | 1495   | 2242 | 9,570,000  | 2002    | 3000 | 14,850,000 | 3106  | 4656 |
| Campaign Manager            |           |        |     | 3,410,000 | 713    | 1069 | 4,620,000  | 966     | 1448 | 5,610,000  | 1173  | 1759 |
| Marketing Manager           |           |        |     | 7,700,000 | 1610   | 2414 | 15,400,000 | 3221    | 4828 | 22,000,000 | 4601  | 6897 |

| Marketing – with<br>International | G         | raduate | <b>e</b> | Ju        | unior |      | Inter      | mediate | <b>:</b> |            | Senior |      |
|-----------------------------------|-----------|---------|----------|-----------|-------|------|------------|---------|----------|------------|--------|------|
| Experience                        | СОР       | USD     | AUD      | СОР       | USD   | AUD  | СОР        | USD     | AUD      | СОР        | USD    | AUD  |
| Email Marketing Coordinator       | 2,000,000 | 418     | 627      | 4,950,000 | 1035  | 1552 | 7,700,000  | 1610    | 2414     | 9,900,000  | 2071   | 3104 |
| Email Marketing Specialist        | 2,750,000 | 575     | 862      | 6,000,000 | 1255  | 1881 | 9,000,000  | 1882    | 2822     | 12,000,000 | 2510   | 3762 |
| Email Designer                    | 2,750,000 | 575     | 862      | 6,000,000 | 1255  | 1881 | 9,000,000  | 1882    | 2822     | 12,000,000 | 2510   | 3762 |
| Marketing Coordinator             | 2,000,000 | 418     | 627      | 5,000,000 | 1046  | 1568 | 7,000,000  | 1464    | 2195     | 9,000,000  | 1882   | 2822 |
| Research Coordinator              | 2,000,000 | 418     | 627      | 6,000,000 | 1255  | 1881 | 8,000,000  | 1673    | 2508     | 10,000,000 | 2091   | 3135 |
| Market Researcher                 | 2,200,000 | 460     | 690      | 3,190,000 | 667   | 1000 | 5,500,000  | 1150    | 1724     | 8,250,000  | 1725   | 2586 |
| Market Research Team Leader       |           |         |          | 7,150,000 | 1495  | 2242 | 9,570,000  | 2002    | 3000     | 14,850,000 | 3106   | 4656 |
| Campaign Manager                  |           |         |          | 6,000,000 | 1255  | 1881 | 9,000,000  | 1882    | 2822     | 12,000,000 | 2510   | 3762 |
| Marketing Manager                 |           |         |          | 7,700,000 | 1610  | 2414 | 22,000,000 | 4601    | 6897     | 30,000,000 | 6274   | 9405 |

| Media, Search and                         | Graduate  |     |     | J         | Junior |      |           | Intermediate |      |            | Senior |      |  |
|---|-----------|-----|-----|-----------|--------|------|-----------|--------------|------|------------|--------|------|--|
| Digital Marketing – with LATAM Experience | СОР       | USD | AUD | СОР       | USD    | AUD  | СОР       | USD          | AUD  | СОР        | USD    | AUD  |  |
| Ad Ops Specialist                         | 2,000,000 | 418 | 627 | 2,640,000 | 552    | 828  | 3,850,000 | 805          | 1207 | 4,510,000  | 943    | 1414 |  |
| Ad Trafficking Manager                    | 1,650,000 | 345 | 517 | 2,860,000 | 598    | 897  | 4,070,000 | 851          | 1276 | 5,060,000  | 1058   | 1586 |  |
| Digital Media Buyer/Planner               | 2,420,000 | 506 | 759 | 5,280,000 | 1104   | 1655 | 7,150,000 | 1495         | 2242 | 7,920,000  | 1656   | 2483 |  |
| Paid Search/Social/SEM<br>Specialist      | 2,000,000 | 418 | 627 | 2,860,000 | 598    | 897  | 4,950,000 | 1035         | 1552 | 6,820,000  | 1426   | 2138 |  |
| Paid Search/Social/SEM<br>Manager         |           |     |     | 4,620,000 | 966    | 1448 | 8,250,000 | 1725         | 2586 | 11,000,000 | 2301   | 3449 |  |
| Programmatic Specialist                   | 1,650,000 | 345 | 517 | 3,300,000 | 690    | 1035 | 9,900,000 | 2071         | 3104 | 11,000,000 | 2301   | 3449 |  |
| Programmatic Media Manager                |           |     |     | 3,300,000 | 690    | 1035 | 7,700,000 | 1610         | 2414 | 12,100,000 | 2531   | 3793 |  |
| SEO/SEM Specialist                        | 2,000,000 | 418 | 627 | 2,860,000 | 598    | 897  | 4,950,000 | 1035         | 1552 | 6,820,000  | 1426   | 2138 |  |

| Media, Search and                         | Graduate  |     |     | Junior    |      |      | Inter     | mediate | )    | Senior     |      |      |  |
|---|-----------|-----|-----|-----------|------|------|-----------|---------|------|------------|------|------|--|
| Digital Marketing – with LATAM Experience | СОР       | USD | AUD | СОР       | USD  | AUD  | СОР       | USD     | AUD  | СОР        | USD  | AUD  |  |
| SEO Manager                               |           |     |     | 5,500,000 | 1150 | 1724 | 8,800,000 | 1841    | 2759 | 13,200,000 | 2761 | 4138 |  |
| PPC Specialist                            | 2,200,000 | 550 | 690 | 4,070,000 | 851  | 1276 | 6,930,000 | 1449    | 2173 | 8,800,000  | 1841 | 2759 |  |
| Paid Search Specialist                    | 2,200,000 | 550 | 690 | 4,620,000 | 966  | 1448 | 8,250,000 | 1725    | 2586 | 11,000,000 | 2301 | 3449 |  |
| Google Ads Specialist                     | 2,000,000 | 420 | 627 | 3,080,000 | 644  | 966  | 6,380,000 | 1334    | 2000 | 8,580,000  | 1794 | 2690 |  |
| Social Media Coordinator                  | 2,000,000 | 420 | 627 | 2,970,000 | 621  | 931  | 4,510,000 | 943     | 1414 | 6,600,000  | 1380 | 2069 |  |
| Digital Marketing Coordinator             | 2,090,000 | 440 | 655 | 3,080,000 | 644  | 966  | 5,940,000 | 1242    | 1862 | 7,370,000  | 1541 | 2311 |  |
| Performance Marketing Specialist          | 2,000,000 | 420 | 627 | 2,860,000 | 598  | 897  | 5,280,000 | 1104    | 1655 | 6,380,000  | 1334 | 2000 |  |
| Digital Marketing Specialist              | 2,000,000 | 420 | 627 | 2,860,000 | 598  | 897  | 5,280,000 | 1104    | 1655 | 6,380,000  | 1334 | 2000 |  |

| Media, Search and<br>Digital Marketing – | G         | raduate | 2   | J         | lunior |      | Inter      | rmediate | e    | S          | Senior |      |
|--|-----------|---------|-----|-----------|--------|------|------------|----------|------|------------|--------|------|
| with International Experience            | СОР       | USD     | AUD | СОР       | USD    | AUD  | СОР        | USD      | AUD  | СОР        | USD    | AUD  |
| Ad Ops Specialist                        | 2,000,000 | 418     | 627 | 4,000,000 | 837    | 1254 | 7,000,000  | 1464     | 2195 | 10,000,000 | 2091   | 3135 |
| Ad Trafficking Manager                   | 1,650,000 | 345     | 517 | 5,000,000 | 1046   | 1568 | 8,000,000  | 1673     | 2508 | 10,000,000 | 2091   | 3135 |
| Digital Media Buyer/Planner              | 2,420,000 | 506     | 759 | 5,000,000 | 1046   | 1568 | 9,000,000  | 1882     | 2822 | 12,000,000 | 2510   | 3762 |
| Paid Search/Social/SEM<br>Specialist     | 2,000,000 | 418     | 627 | 7,000,000 | 1464   | 2195 | 10,000,000 | 2091     | 3135 | 14,000,000 | 2928   | 4389 |
| Paid Search/Social/SEM<br>Manager        |           |         |     | 4,620,000 | 966    | 1448 | 8,250,000  | 1725     | 2586 | 11,000,000 | 2301   | 3449 |
| Programmatic Specialist                  | 1,650,000 | 345     | 517 | 6,000,000 | 1255   | 1881 | 9,000,000  | 1882     | 2822 | 12,000,000 | 2510   | 3762 |
| Programmatic Media Manager               |           |         |     | 7,000,000 | 1464   | 2195 | 10,000,000 | 2091     | 3135 | 14,000,000 | 2928   | 4389 |
| SEO/SEM Specialist                       | 2,000,000 | 418     | 627 | 5,000,000 | 1046   | 1568 | 8,000,000  | 1673     | 2508 | 14,000,000 | 2928   | 4389 |

| Media, Search and<br>Digital Marketing – | G         | raduate | <b>;</b> | J         | unior |      | Inter      | mediate | ÷    | :          | Senior |      |
|--|-----------|---------|----------|-----------|-------|------|------------|---------|------|------------|--------|------|
| with International Experience            | СОР       | USD     | AUD      | СОР       | USD   | AUD  | СОР        | USD     | AUD  | СОР        | USD    | AUD  |
| SEO Manager                              |           |         |          | 7,000,000 | 1464  | 2195 | 10,000,000 | 2091    | 3135 | 14,000,000 | 2928   | 4389 |
| PPC Specialist                           | 2,200,000 | 460     | 690      | 6,000,000 | 1255  | 1881 | 9,000,000  | 1882    | 2822 | 12,000,000 | 2510   | 3762 |
| Paid Search Specialist                   | 2,200,000 | 460     | 690      | 6,000,000 | 1255  | 1881 | 9,000,000  | 1882    | 2822 | 12,000,000 | 2510   | 3762 |
| Google Ads Specialist                    | 2,000,000 | 418     | 627      | 5,000,000 | 1046  | 1568 | 8,000,000  | 1673    | 2508 | 10,000,000 | 2091   | 3135 |
| Social Media Coordinator                 | 2,000,000 | 418     | 627      | 5,000,000 | 1046  | 1568 | 7,000,000  | 1464    | 2195 | 9,000,000  | 1882   | 2822 |
| Digital Marketing Coordinator            | 2,090,000 | 437     | 655      | 3,080,000 | 644   | 966  | 5,940,000  | 1242    | 1862 | 7,370,000  | 1541   | 2311 |
| Performance Marketing Specialist         | 2,000,000 | 418     | 627      | 7,000,000 | 1464  | 2195 | 10,000,000 | 2091    | 3135 | 12,000,000 | 2510   | 3762 |
| Digital Marketing Specialist             | 2,000,000 | 418     | 627      | 5,000,000 | 1046  | 1568 | 7,000,000  | 1464    | 2195 | 10,000,000 | 2091   | 3135 |



### Creative.

| UX/UI           | Graduate  |     |     | J         | Junior |      |           | ermedic | ite  |            | Senior |      |  |
|-----------------|-----------|-----|-----|-----------|--------|------|-----------|---------|------|------------|--------|------|--|
| UX/UI           | СОР       | USD | AUD | СОР       | USD    | AUD  | СОР       | USD     | AUD  | СОР        | USD    | AUD  |  |
| UX/UI Designer  | 2,200,000 | 460 | 690 | 3,740,000 | 782    | 1173 | 6,710,000 | 1403    | 2104 | 10,000,000 | 2091   | 3135 |  |
| UX/UI Developer | 2,750,000 | 575 | 862 | 4,180,000 | 874    | 1310 | 8,250,000 | 1725    | 2586 | 14,300,000 | 2991   | 4483 |  |

| Videography  | Graduate  |     |     | _         | Junior |      |           | ermedic | ite  | Senior    |      |      |
|--------------|-----------|-----|-----|-----------|--------|------|-----------|---------|------|-----------|------|------|
|              | СОР       | USD | AUD | СОР       | USD    | AUD  | СОР       | USD     | AUD  | СОР       | USD  | AUD  |
| Video Editor | 2,000,000 | 418 | 627 | 3,300,000 | 690    | 1035 | 5,500,000 | 1150    | 1724 | 7,700,000 | 1610 | 2414 |

|                          | G         | raduat | е    | J         | unior |      | Inter     | rmediate | e    |            | Senior |      |
|--------------------------|-----------|--------|------|-----------|-------|------|-----------|----------|------|------------|--------|------|
| Design                   | СОР       | USD    | AUD  | СОР       | USD   | AUD  | СОР       | USD      | AUD  | СОР        | USD    | AUD  |
| Art Director             |           |        |      | 3,800,000 | 795   | 1191 | 5,610,000 | 1173     | 1759 | 8,800,000  | 1841   | 2759 |
| Creative Manager         |           |        |      | 4,950,000 | 1035  | 1552 | 8,030,000 | 1679     | 2517 | 13,200,000 | 2761   | 4138 |
| Graphic Designer         | 2,000,000 | 418    | 627  | 2,860,000 | 598   | 897  | 5,000,000 | 1046     | 1568 | 8,000,000  | 1673   | 2508 |
| CGI Designer             | 3,300,000 | 690    | 1035 | 6,050,000 | 1265  | 1897 | 9,900,000 | 2071     | 3104 | 15,400,000 | 3221   | 4828 |
| Motion Graphics Designer | 2,000,000 | 418    | 627  | 3,190,000 | 667   | 1000 | 8,000,000 | 1673     | 2508 | 10,000,000 | 2091   | 3135 |
| Visual Designer          | 2,000,000 | 418    | 627  | 2,420,000 | 506   | 759  | 3,300,000 | 690      | 1035 | 6,000,000  | 1255   | 1881 |
| Web Designer             | 2,000,000 | 418    | 627  | 2,800,000 | 586   | 878  | 5,000,000 | 1046     | 1568 | 8,000,000  | 1673   | 2508 |
| 3D Designer              | 2,000,000 | 418    | 627  | 2,500,000 | 523   | 784  | 3,080,000 | 644      | 966  | 6,000,000  | 1255   | 1881 |



## Administration & Customer Support.

| Administration & eCommerce        | Graduate  |     |     |           | Junior |     | Inte      | ermedic | ite  |            | Senior |      |  |
|-----------------------------------|-----------|-----|-----|-----------|--------|-----|-----------|---------|------|------------|--------|------|--|
| eCommerce Customer Support        | СОР       | USD | AUD | СОР       | USD    | AUD | СОР       | USD     | AUD  | СОР        | USD    | AUD  |  |
| eCommerce Customer<br>Support     | 2,200,000 | 460 | 690 | 3,080,000 | 644    | 966 | 7,040,000 | 1472    | 2207 | 10,120,000 | 2117   | 3173 |  |
| Customer Experience<br>Specialist | 2,090,000 | 437 | 655 | 2,800,000 | 586    | 878 | 3,850,000 | 805     | 1207 | 6,000,000  | 1255   | 1881 |  |
| Technical Support<br>Specialist   | 2,000,000 | 418 | 627 | 3,000,000 | 627    | 941 | 4,000,000 | 837     | 1254 | 6,000,000  | 1255   | 1881 |  |

| Administration &           | Graduate  |     |     | J         | unior |      | Inte      | ermedia | ite  | Senior     |      |      |  |
|----------------------------|-----------|-----|-----|-----------|-------|------|-----------|---------|------|------------|------|------|--|
| eCommerce Customer Support | СОР       | USD | AUD | СОР       | USD   | AUD  | СОР       | USD     | AUD  | СОР        | USD  | AUD  |  |
| Administration Assistant   | 2,000,000 | 418 | 627 | 2,310,000 | 483   | 724  | 3,300,000 | 690     | 1035 | 7,150,000  | 1495 | 2242 |  |
| Sales Administrator        | 2,750,000 | 575 | 862 | 3,740,000 | 782   | 1173 | 5,500,000 | 1150    | 1724 | 8,800,000  | 1841 | 2759 |  |
| Project Administrator      | 2,000,000 | 418 | 627 | 2,420,000 | 506   | 759  | 4,070,000 | 851     | 1276 | 6,600,000  | 1380 | 2069 |  |
| Project Coordinator        | 2,000,000 | 418 | 627 | 3,300,000 | 690   | 1035 | 5,060,000 | 1058    | 1586 | 8,800,000  | 1841 | 2759 |  |
| Project Manager            |           |     |     | 4,400,000 | 920   | 1379 | 7,700,000 | 1610    | 2414 | 12,100,000 | 2531 | 3793 |  |
| Personal Assistant         | 2,000,000 | 418 | 627 | 2,420,000 | 506   | 759  | 3,410,000 | 713     | 1069 | 6,000,000  | 1255 | 1881 |  |
| Executive Assistant        | 3,080,000 | 644 | 966 | 4,290,000 | 897   | 1345 | 6,490,000 | 1357    | 2035 | 8,250,000  | 1725 | 2586 |  |

## Other costs to keep in mind.

Depending on your preferred method of employing and engaging your staff, there are additional costs to be mindful of prior to commencing your offshore staffing journey. It's important to be aware of obligations (both for yourself and your staff member) and how they may affect the business continuity of your team.

Here is a list of some of the costs and approximate pricing to help you cost out the total investment.









#### Other Costs to keep in mind





Mandated Government benefits including:

- Unemployment Insurance + Interest
- Allowances
- Labor Risk Administration
- Government Contributions for salaries over COP 9M

Approx. 20% of base salary per person, per month



Government & Private Health Insurance – depending on the provider and the amount of cover you are offering your staff. Consider asking your provider whether this is paid as a lump sum once a year or spread out monthly.

Up to 15% of base salary per person, per month



Bonus – mandated by the Government and payable to the employee on the last day of June, and within the first 20 days of December, each year. Consider asking your provider whether this is paid in June and December or spread out monthly.

Based on one month's salary



Management Fess – offshore staffing providers such as Filta will include this cost to take into account operational expenses such as equipment, office facilities, maintenance, HR, IT, payroll, legal, etc.

Approx. \$750 – \$1,194 depending on provider offering

## Ready to build your team?

**Brief us. Let's chat!** 

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